

Boost Profits with Plants



Customers love plants and perceive value in their longevity. Grow plant sales by following these best practices:

Create Optimal Storage Conditions

- All plants need light. Natural light is best, but some plants will do well under fluorescent lighting. Generally, flowering plants need the most light, while foliage plants can do well under lower light conditions.
- Not all plant varieties require the same watering frequency. Set up a simple schedule to water plants as needed according to their variety, versus watering all plants at the same time.
- Plants should not be allowed to dry out or wilt, yet they should not be left sitting in water.
- If repotting or replanting, make sure there is proper drainage to ensure plant longevity.
- Plants should be stored in a cool environment between 65°–72° F (18°–22° C). Do not keep plants in direct sunlight or directly under ceiling fans or cooling and heating vents.

Manage Inventory Efficiently

- Keeping plants in your shop for too long is inefficient and costly. Keep a large enough inventory to look impressive to the customer, but small enough to be sold through quickly.
- All plants leaving your shop should have a tag identifying the type of plant and instructions for its care. Preprinted tags are available at your wholesaler; or create a custom tag with information about the plant and your shop.

Incorporate Interesting Varieties

- From poinsettias during Christmas to daffodils in the spring, certain seasonal varieties are guaranteed customer favorites. However, there are opportunities to incorporate more unusual offerings within these seasons and every day.
- Orchids and succulents continue to gain popularity, especially with younger customers. Look into local growers for interesting varieties.
- Explore creative combinations of flowering and green plants, but only combine varieties with similar care requirements for longevity.

Upgrade and Accessorize

- To increase average order value (AOV) on plants, suggest add-ons and upgrades such as ribbon, butterflies, dried materials, and high-value containers. Plus, balloons, greeting cards and even fresh flowers can be easily added to any plant sale.
- Green plants of any size can be very profitable, especially if placed in interesting containers such as one from Teleflora's Jardinière Collection. Upgraded containers can transform an ordinary plant into an attractive gift.
- Orchids and succulents easily thrive in unusual containers, as they require little to no soil. Try using glass containers filled with rocks or moss, or a container from Teleflora's Cube Collection, which is perfect for small orchids.
- For a personalized gift, suggest one of Teleflora's keepsake containers. Teleflora's Chevy Pickup, Hello Baby Elephant or Be Happy® Mug all work great with a plant or two.

"The updated Plants section in this FSG includes so many new and fresh designs created with plants and containers that are easy to source. It will definitely help me increase my customer base—especially with younger consumers who love succulents and other plants."

— Tim Farrell, AIFD, AAF, PFCI, Farrell's Florist, Drexel Hill, PA

Market Your Plant Skills

- It is important to communicate the types of plants you carry, and if you offer any plant services such as custom planting, repotting or even "plant hospital" care if you have a greenhouse to rehabilitate customers' struggling plants.
- Your website is a great place to showcase your plant offerings. Merchandise unique items such as Teleflora's Regally Yours Orchid or the Desert Beauty Succulent Garden to communicate to online shoppers that your shop offers exciting plant products.
- If you do custom plant work, post "action" photos taken in your greenhouse, planting shed or on your workbench to your social media pages to show off your plant expertise and attract new plant customers.



Standard TEV50-1A
approx. 19½" (w) × 22½" (h)



Deluxe TEV50-1B
approx. 21" (w) × 23¾" (h)



Premium TEV50-1C
approx. 21¼" (w) × 23¾" (h)



Standard TRS12-1A
approx. 20½" (w) × 23½" (h)



Deluxe TRS12-1B
approx. 21" (w) × 23½" (h)



Premium TRS12-1C
approx. 23½" (w) × 23½" (h)

Teleflora’s Lavender Splendor Bouquet
TEV50-1A All-Around Arrangement

A. Flowers & Foliage

ST	DX	PM		
TEV50-1A	TEV50-1B	TEV50-1C		
12	18	24	roses, 50cm, lavender	_____
8	10	12	stems lemon leaf	_____
Total Wholesale Cost				_____
A. Retail = Wholesale Cost × 3.5				_____

B. Hard Goods

1	1	1	luxurious lavender vase, teleflora, 16R100	_____
			shipping and handling estimate	_____
Total Wholesale Cost				_____
B. Retail = Wholesale Cost × 2				_____
TOTAL A + B = C				_____
Labor (C × .25)				_____
GRAND TOTAL (C + Labor)				_____

Hey Gorgeous Bouquet
TRS12-1A All-Around Arrangement

A. Flowers & Foliage

ST	DX	PM		
TRS12-1A	TRS12-1B	TRS12-1C		
12	18	24	roses, 60cm, lavender	_____
2	2	2	stems oregonia	_____
4	6	6	stems lemon leaf	_____
Total Wholesale Cost				_____
A. Retail = Wholesale Cost × 3.5				_____

B. Hard Goods

1	1	1	8" gathering vase, clear, syndicate sales, no. C940	_____
			shipping and handling estimate	_____
Total Wholesale Cost				_____
B. Retail = Wholesale Cost × 2				_____
TOTAL A + B = C				_____
Labor (C × .25)				_____
GRAND TOTAL (C + Labor)				_____



Standard TNB07-1A
approx. 11¼" (w) × 12¾" (h)



Deluxe TNB07-1B
approx. 11¼" (w) × 12¾" (h)



Premium TNB07-1C
approx. 11¼" (w) × 13¼" (h)



Standard TNB08-1A
approx. 11½" (w) × 13" (h)



Deluxe TNB08-1B
approx. 11½" (w) × 14½" (h)



Premium TNB08-1C
approx. 13" (w) × 14½" (h)

Teleflora's Hello Sweet Baby Bouquet – Blue TNB07-1A One-Sided Arrangement

A. Flowers & Foliage

ST	DX	PM		
TNB07-1A	TNB07-1B	TNB07-1C		
3	6	7	roses, 50cm, white	_____
3	3	3	carnations, yellow	_____
3	3	4	stems delphinium, light blue	_____
1	1	1	stem chrysanthemums, button spray, green	_____
¼	¼	¼	stem parvifolia eucalyptus	_____
½	½	½	stem dusty miller	_____
			Total Wholesale Cost	_____
			A. Retail = Wholesale Cost × 3.5	_____

B. Hard Goods

⅓	⅓	⅓	block floral foam	_____
1	1	1	hello baby elephant with blue "hello baby!" pick, teleflora, 18N100	_____
			shipping and handling estimate	_____
			Total Wholesale Cost	_____
			B. Retail = Wholesale Cost × 2	_____
			TOTAL A + B = C	_____
			Labor (C × .25)	_____
			GRAND TOTAL (C + Labor)	_____

Teleflora's Welcome Little One Bouquet TNB08-1A All-Around Arrangement

A. Flowers & Foliage

ST	DX	PM		
TNB08-1A	TNB08-1B	TNB08-1C		
3	5	8	roses, 50cm, white	_____
1	1	1	stem alstroemeria, white	_____
2	3	3	stems delphinium, blue	_____
2	2	2	stems chrysanthemums, button spray, yellow	_____
⅓	⅓	⅓	stem bupleurum	_____
½	½	½	stem dusty miller	_____
1	1	1	stem leatherleaf fern	_____
			Total Wholesale Cost	_____
			A. Retail = Wholesale Cost × 3.5	_____

B. Hard Goods

⅓	⅓	⅓	block floral foam	_____
1	1	1	baby block with blue liner, teleflora, 97N800	_____
			shipping and handling estimate	_____
			Total Wholesale Cost	_____
			B. Retail = Wholesale Cost × 2	_____
			TOTAL A + B = C	_____
			Labor (C × .25)	_____
			GRAND TOTAL (C + Labor)	_____

CORNING

Gilbert® RF GRS™ Hardline Connector

Corning Optical Communications RF LLC, which includes the former Gilbert technologies, continuously meets customer requirements for high-performance broadband connector products. The industry-leading GRS™ three-piece trunk and distribution connector series is designed for optimal performance in high-bandwidth, two-way, and digital communication systems.

Additionally, full duplex DOCSIS 3.1 deployment, which promises broadband connections at up to 10 Gbps down and 10 Gbps up over existing cables after core network and node upgrades, is enabled by the GRS connector.

Features and Benefits:

- Collet and actuator design permits reuse by preventing connector lockup. Center conductor retention exceeds SCTE requirements.
- Dry film lubrication, installed at the factory, promotes connector reusability
- Support sleeve located in main nut assembly minimizes pullback required to insert cable into connector
- Independent seizure of center and outer conductors provides assurance of proper installation
- Visible entry of center conductor into seizing mechanism means there is no blind entry
- Domed insulator reduces possibility of moisture collecting at the KS interface
- Brass pins with bright acid tin plating for excellent RF conductivity
- Ethylene propylene O-rings, ozone and abrasion resistant
- Center conductor cutting guide
- Marked for easy cable application identification

Performance Specs:

Bandwidth	5 MHz to 1218 MHz
Return Loss	Better than 30 dB to 1002 MHz and better than 28 dB to 1218 MHz
Insertion Loss	Less than .1 dB to 1218 MHz
Shielding Effectiveness	Greater than -130 dB to 1218 MHz
Operating Voltage	60 or 90 volts AC
Operating Current	25 amps continuous
Operating Temperature	-40°C to +70°C

Physical Specs:

Bodies

- Aerospace-grade 6000 series aluminum alloy
- Corrosion-resistant gold chromate finish

Center conductors

- Tin-plated C36000 brass alloy for excellent conductivity

Insulators

- Molded or machined acetyl or polycarbonate for high-stress applications

EPDM O-rings for superior UV and ozone resistance

Our hardline adapters are utilized in the following HFC networks: 90-degree adapter, 180-degree adapter, extensions, in-line splices, and port terminals.



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800-743-2675 • FAX: 828-325-5060 • International: +1-828-901-5000 • www.corning.com/opcomm

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CORNING

Enabling Rapid Colocation Connections

At Corning, we understand that outsourcing the delivery of your IT resources is often the best business decision you can make. Whether you're working with a colocation facility, cloud services provider, or enterprise client, we can help by providing a range of products and solutions that offer the following benefits:

- Rapid deployments for low- to high-density applications
- Quick product availability so you can provide competitive SLAs
- Secure separation between live circuits for client piece of mind
- Usable vs. theoretical density
- Highly scalable platform for simple migration to higher-speed technologies and applications

This overview highlights the extensive range of solutions we developed for the meet-me room, main distribution area, and cage or hall environments.

For maximum flexibility, improved lead times, and a reduction in the total cost of ownership, you can count on Corning.

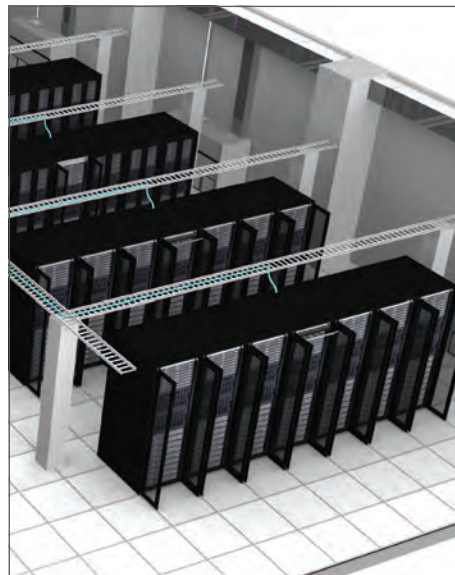
Meet-Me Room



Distribution Area



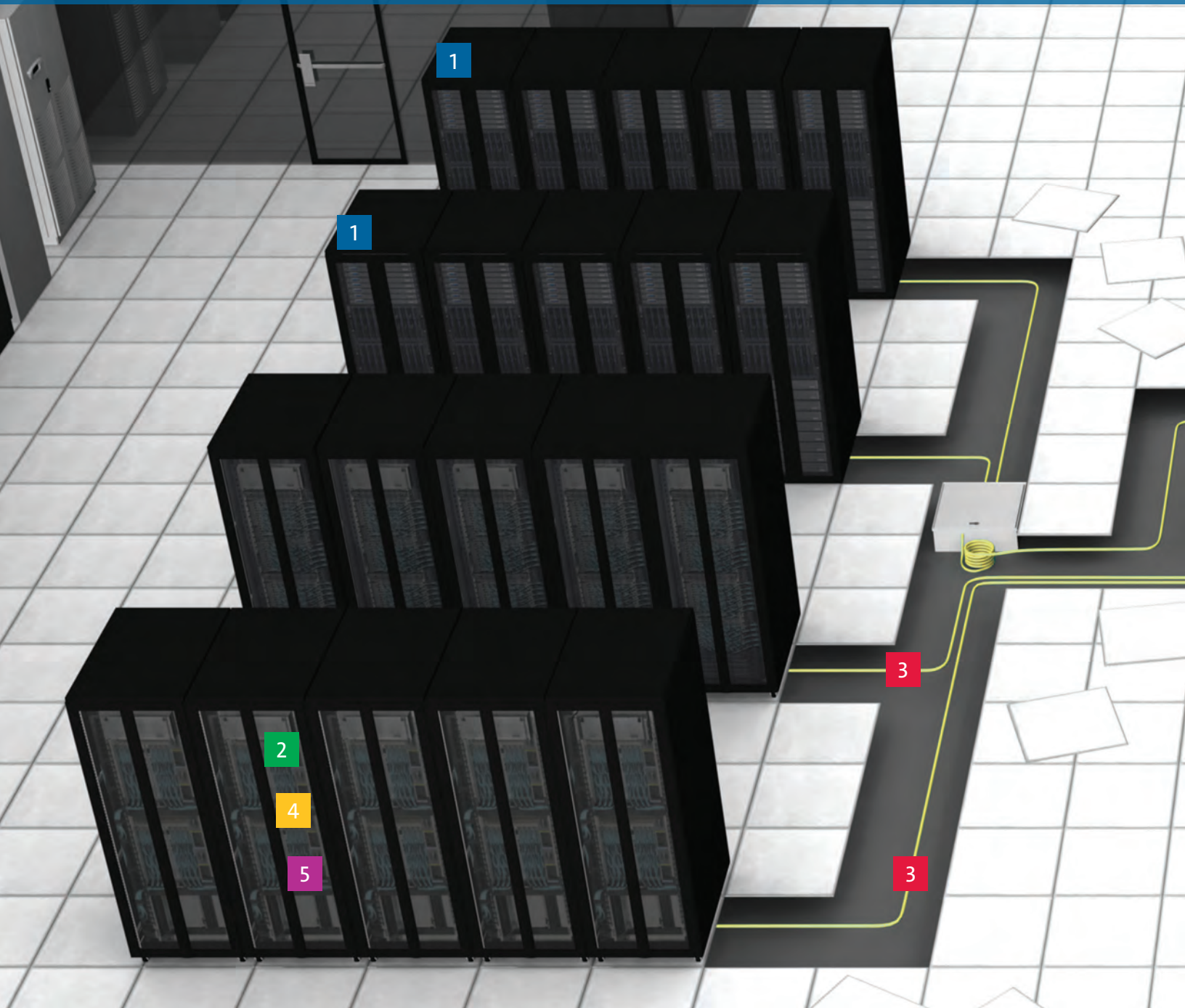
Cage



Meet-Me Room

The Corning Value

- Enables rapid deployments and solution flexibility with preterminated, splice and field-terminated components
- Corning single-mode bend-optimized fibers are ITU-T G.657.A1 compliant, ensuring signal integrity throughout the link
- Single jumper length for frames simplifies inventory
- Easy access to individual connections maintain the integrity of LIVE circuits
- Corning innovations allow use of every port without compromising client security
- Modular designs provide clear and simple migration paths to higher-speed technologies
- Worldwide distribution partners carry full solution inventory
 - Cable lengths can be made in days, not weeks, from Corning facilities



1



Frames

- Up to 4,320 LC duplex connections with field-terminated, mechanical, and fusion splice options
- Up to 11,520 MTP® connections
- Single 4 m jumpers for all connections
- Simple access to individual circuits

4



Connectivity Hardware

- Field-terminated, mechanical, and fusion splice for SC and LC duplex
- Preterminated for SC and LC duplex, MTP
- Base-2, Base-8, and Base-12 options for 1G to 400G applications
- Adapter panel options for Base-2, Base-8, and Base-12 networks

2



Housings

- Fixed, sliding, and tilt-and-slide options
- Up to 288 LC duplex connections
- Full cable management capabilities
- Internal routing guides

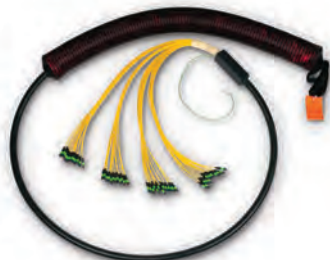
5



Connectivity Cables

- Jumper in a box
- SC, LC, MTP jumpers
- Reverse polarity LC Uniboot jumpers

3



Cables

- Indoor and indoor/outdoor cables for SC and LC duplex
- Preterminated indoor/outdoor trunks up to 864 fibers
- Plenum rated
- Reel in a box
- Preterminated indoor rated LC duplex and MTP trunks up to 576 fibers

Product Focus – Corning Frames

Single, dual, or back-to-back quad frame designs require only a **single 4 m jumper** to simplify stock management in your facility.

And for true meet-me room scalability, in just a **42-square-meter footprint**, we can support:

- Over 155,000 LC ports with a Centrix™ system frame
- Over 103,000 LC ports with an EDGE™ solution optical distribution frame (ODF)

Main Distribution Area (MDA)

The Corning Value

- High-density preterminated solutions reduce passive cabling footprint within data center
- Leverage a single-jumper length in cross-connect frames to simplify jumper inventory
- Corning single-mode bend-optimized fibers are ITU-T G.657.A1 compliant ensuring signal integrity throughout the link
- Complete cable management features, including open and single-handed access to ports, enabling ease of use and patching
- Universal wiring of preterminated components eliminates need for polarity management
- Port breakout capabilities for disaggregating higher-speed ports
- Supports network speeds from 1G to future-ready 400G



1



Frames

- Preterminated, ultra-high-density for LC duplex and MTP® options
- Up to 4,320 LC duplex connections with field-terminated, mechanical, and fusion splice options
- Up to 11,520 MTP® connections
- Single 4 m jumpers for all connections
- Simple access to individual circuits

4



Connectivity Hardware

- Preterminated for LC duplex, MTP
- Base-2, Base-8, and Base-12 options for 1G to 400G applications
- Adapter panel options for Base-2, Base-8, and Base-12 networks
- Preterminated port breakout modules to support port disaggregation of parallel optic applications

2



Housings

- Fixed, sliding, and tilt-and-slide, floor zone box options
- Up to 288 LC duplex connections
- Up to 1,152 MTP connections
- Full cable management capabilities
- Internal routing guides
- Containment system mounting brackets

5



Connectivity Cables

- Jumper in a box
- MTP jumpers
- Reverse polarity uniboot

3



Cables

- Plenum rated
- Reel in a box
- Preterminated LC duplex and MTP trunks up to 576 fibers

Product Focus – Corning® Fiber

Corning bend-insensitive fibers offer outstanding transmission performance in fiber optic cabling systems. Corning fiber was the **world's first** laser-optimized multimode fiber to withstand tight bends at or below a 7.5 mm radius with substantially less signal loss than traditional fibers, while being **fully standards compliant and backwards compatible**.

Customers find value in not having to worry about **bend radius**, and a robust fiber enables **easier cable routing** for neater installations. The additional optical performance maintains **signal integrity** in the most arduous of conditions.

Name: _____ Email: _____

**1. What tools, resources, and/or co-branded materials would help you position or sell Corning products more easily?
Check your top three choices.**

- | | | | |
|--|--|--|--|
| <input type="checkbox"/> Co-branded collateral | <input type="checkbox"/> Case studies | <input type="checkbox"/> Product sample kits | <input type="checkbox"/> Product display vehicle |
| <input type="checkbox"/> Webinars | <input type="checkbox"/> Training seminars | <input type="checkbox"/> Product ordering guides | <input type="checkbox"/> Catalogs |
| <input type="checkbox"/> Apps | <input type="checkbox"/> Partner portal | <input type="checkbox"/> Website enhancements | <input type="checkbox"/> Part number configurators |
| <input type="checkbox"/> Other _____ | | | |

2. What topic would you most like to learn about from Corning in a webinar or training seminar?

3. Please provide the company name, city, and state of one consultant you think would be a good fit for Corning's Elite Advantage Program.

Name: _____

City: _____ State: _____

4. On a scale of 1-5, with 5 being very easy, how easy is it to do business with Corning? (Circle one number)

1 2 3 4 5

5. What can Corning do to better serve you? _____

SECTION LINKS:

[INDUSTRY NEWS](#) [M&A](#) [EXPANSION](#)
[PARTNERSHIPS](#) [CLOUD](#) [EARNINGS](#)

INDUSTRY NEWS

**Michigan**[Michigan Eyes Bill That Would Restrict Municipal Broadband Projects](#)

A bill working its way through the Michigan Legislature would bar municipalities from using government funds to support internet services.

[Verizon to Pay \\$17.7M Fine for E-Rate Violations](#)

Verizon has agreed to fork over \$17.7 million in fines after a probe by U.S. regulators and the Justice Department turned up evidence of payment violations related to the E-rate broadband discount program for educational institutions.

[MegaPath Adds Security to SD-WAN Portfolio](#)

MegaPath has given its SD-WAN lineup added security, thanks to a new product partnership with cybersecurity technology provider Fortinet.

[RingCentral Leads List of Top Players in the UCaaS Market](#)

According to Synergy Research, RingCentral has taken the lead in the UCaaS market, followed by 8x8, Mitel, BroadSoft and Vonage.

**AT&T**[AT&T Launches Mobile UC Voice Service](#)

AT&T has launched a new, cellular voice-based service that blends mobile and Unified Communications (UC) features.

[Fuze Adds Web Version of Desktop User Controls](#)

Fuze is making it easier for its cloud voice customers to access their service by launching a new web interface that gives users access to its service without the need to install an app or browser extension.

M & A

[Cisco to Acquire BroadSoft for \\$1.9B](#)

Cisco Systems is taking a big step into business voice software, announcing it has reached an agreement to buy BroadSoft Inc. for \$1.9 billion.

[FirstLight Closes 186 Communications Deal](#)

Northern New England fiber provider FirstLight continues its expansion spree, announcing the close of its fourth acquisition this year.

[Cleareon Nets NYC Data Center Assets](#)

Network provider Cleareon has acquired unnamed data center assets in the New York City metro area to strengthen its cellular backhaul, 5G and Internet of Things service strategy.

EXPANSION

**AT&T**[AT&T Expands Fiber Service to Four Southeast Cities](#)

AT&T has once again expanded its fiber city rollout list, this time adding Lafayette, La.; Montgomery, Ala.; and Columbus and Macon, Ga.

[Southern Telecom Adds 600 Miles of Fiber in Southeast](#)

CLEC Southern Telecom has begun construction on an upgrade project to add more than 600 miles of new underground fiber that will support higher-speed services.

[RCN Launches 500 Mbps Internet Services in New York City](#)

RCN has upped its ante once again in New York City, announcing it has rolled out 500 Mbps internet services through its wholly owned fiber-rich network to customers in Manhattan, Brooklyn and Queens.

[Windstream Expands SDNow Service to 50 Markets](#)

Windstream is on a Software Defined Network roll, announcing it has expanded its SDN Orchestrated Waves (SDNow) transport service to 50 markets.

[Wave Broadband Completes Bay Area Fiber Upgrade](#)

Competitive ISP Wave Broadband has completed a fiber-optic network upgrade in the San Francisco Bay metro area that includes new connections to its three on-net data centers in the area.

PARTNERSHIPS

[Nokia, AWS Partner to Facilitate Service Provider Business Cloud Transition](#)

Nokia has established a strategic alliance with Amazon Web Services (AWS) that is geared toward helping service providers and their business customers migrate applications to the cloud. The two companies will work to deliver solutions using Nokia SD-WAN and its IMPACT IoT platform in combination with AWS Greengrass, machine learning and artificial intelligence services.

CLOUD

[Microsoft Expands Azure Government Cloud Service Beyond DoD](#)

Microsoft has announced plans to expand its Azure Government Cloud service, offering it to every branch of the U.S. military as well as U.S. defense and intelligence agencies.

[HP Shuttters Cloud Server Business](#)

Hewlett-Packard Enterprise has decided to shut down its cloud server business, saying it is no longer profitable or sustainable.

[IBM Launches Pair of Cloud Migration Services](#)

IBM is launching two new services aimed at helping businesses migrate their storage and data applications to the cloud.

EARNINGS

[Verizon Q3 Rocky: Hints of National Focus Continue](#)

Verizon once again tried to shift the focus of attention from wireline to wireless in the third quarter, and it wasn't hard to see why: Despite signs of a strengthening economy, business wireline services largely underperformed.



Your ENTERPRISE SCOOP portal also gives you access to the latest competitive intelligence, pricing and much more!

ACCESS SCOOP [HERE](#)

Contact [Myrtle Rego](#) with Any Suggestions or Questions.

WiFi Hotspot Welcome Guide



Welcome to the Spectrum WiFi Nationwide network!

Your WiFi Hotspot is intended for your customers to use, at no cost to you.

As a Spectrum Business Internet customer, your business also receives a FREE WiFi Hotspot. This free, public WiFi service is separate from your business's private network, allowing you to offer wireless Internet access to your customers without exposing your business Internet systems or applications. Additionally, the WiFi Hotspot is managed by Spectrum Business, so there is no support or maintenance required by you or your IT staff.

Enclosed with your WiFi device are the following free materials that you can use in your business to help promote this new service:

- Window Cling(s)
- Counter Card(s)
- Table Tent(s)

If you need new materials or would like more than what has been provided, you may order approved Spectrum WiFi materials at Spectrum.com/WiFiMarketing.

Your WiFi Hotspot is different from your Business WiFi

WiFi Hotspot	Business WiFi
<ul style="list-style-type: none">• WiFi access option for your customers	<ul style="list-style-type: none">• WiFi access option for your employees
<ul style="list-style-type: none">• Runs off a separate network from your business Internet, delivering broadband speed	<ul style="list-style-type: none">• Runs off your business Internet, with no speed impact or interference from your Hotspot
<ul style="list-style-type: none">• Public open network for all users	<ul style="list-style-type: none">• Private network safe for business transactions

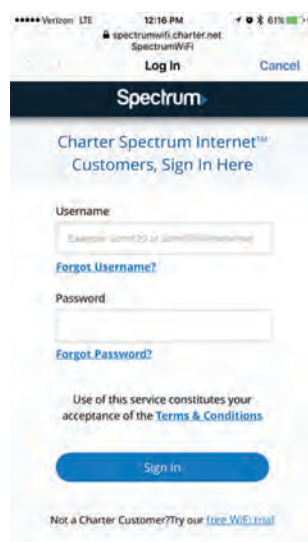
How your WiFi Hotspot works

Spectrum Internet and Spectrum Business Internet customers have free, unlimited access to more than 500,000 WiFi Hotspots in the U.S. Additionally, non-Spectrum Internet customers can use the service for up to 30 minutes every 30 days per device for free!

To connect, simply provide the following instructions to your customers:

- 1) Enable WiFi on their wireless device(s).
- 2) Select one of the following network names (may vary by area):
 - SpectrumWiFi
 - CableWiFi
- 3) Sign in using their existing username and password or their Spectrum MyAccount username and password.

That's it! Once a customer has signed in for the first time, they will be automatically connected the next time they are near a WiFi access point provided by Spectrum.



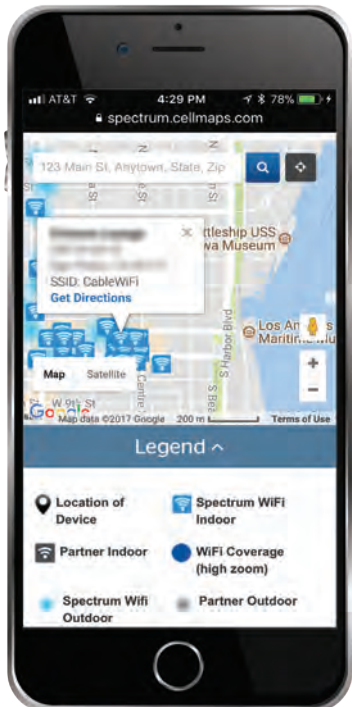
Display the signage provided to let people know you have free WiFi and to attract more customers



Removable Double-Sided Window Decal

Find your business on the WiFi coverage map and install the WiFi profile for the most secure and automated access

- As a Spectrum WiFi provider, your business becomes linked with more than 500,000 Hotspots across the nation that provide free Internet access to Spectrum customers and their partners. At no cost and included with your service, your business is listed on our coverage map!
- Check out the map at www.spectrum.com/spectrumwifi.
- As a Spectrum Business Internet customer, you can also enjoy free access to Spectrum WiFi, Cable WiFi and other hotspots nationwide!



WiFi Hotspot host checklist

- ☐ Display the signage provided in this package to let customers know you have free WiFi
- ☐ Try out your new WiFi hotspot by selecting the SpectrumWiFi network name
- ☐ Locate your business on the WiFi coverage map two weeks after activation



Access WiFi hotspot resources

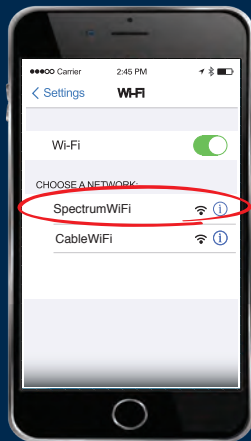
For more information:

- Visit <https://www.spectrum.com/spectrumwifi>.
- Call our WiFi Hotspot Hotline at 1-888-438-2427



Connect to Spectrum WiFi:

- 1 Enable WiFi on your wireless device(s).
- 2 Select one of the following network names (may vary by area):
 - a. SpectrumWiFi
 - b. CableWiFi
- 3 Sign in with your username and password. If you are not a current Spectrum or Spectrum Business Internet subscriber, you can click the "Free Trial" link on the sign-in screen.



Titanium Ticket

Your ticket to free closet connector housings (CCHs)

CORNING

Designed based on thousands of hours of customer feedback, our closet connector housings (CCHs) offer more than two dozen innovative features that make installation and troubleshooting of fiber optic connectivity faster, easier, and more cost effective.

From fiber and cable routing and strain relief, to port labeling and termination, these housings reduce the risk of error that can disrupt networks.

Now, you can try a variety of our CLOSET CONNECTOR HOUSINGS FOR FREE! 04U, 03U, 02U, or 01U

Just select your preferred product mix from the list below, complete the shipping information, and return to your Corning sales engineer. We will ship your product free of charge!

CCH Bill of Materials:

Part Number	Quantity (fill in below)
CCH-04U	
CCH-03U	
CCH-02U	
CCH-01U	
(Total should equal 10 housings)	

Shipping Information:

Note: Free housings will be shipped to the address provided on form. The shipment of free housings will not be combined with additional purchases.

Name: _____

Job Title: _____

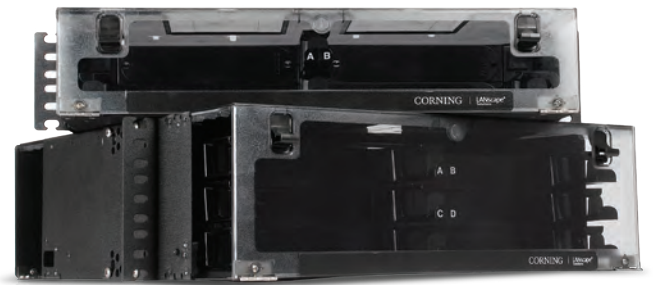
Company: _____

Shipping Address: _____

City: _____ State: _____ Zip Code: _____

Phone: _____

Email: _____



*Terms and Conditions:

- Valid in U.S. and Canada only
- Ticket expires December 31, 2017
- Limit 10 housings per coupon while supplies last
- Limit of two tickets per company for duration of promotion

*While supplies last. This offer is void where prohibited. The winner is responsible for complying with all the laws including tax laws, as well as any policies of his employer regarding gifts and prizes. Federal, state, and local governments, including their employees and representatives, are not eligible to participate. Taxes, if any, are under the sole responsibility of the recipient of the gift.



AN OPTIMIZED
NETWORK CAN
YIELD BIGGER
OPPORTUNITIES

[Learn More >](#)



DON'T WAIT. SCHEDULE YOUR TECHNOLOGY
REVIEW TODAY: <XXX.XXX.XXXX>



PRESORTED
STANDARD
U.S. POSTAGE

PAID
SANTA ANA, CA
PERMIT NO. 1882

No matter the size of your institution, collaboration is at the heart of productivity. As a Spectrum Enterprise client with Fiber Internet Access, you already have the substantial bandwidth and scalability an organization like yours needs to work together and thrive.

But there could still be potential to optimize your network uptime, which is critical to cultivating a connected learning environment. As your dedicated Account Manager, I'd like to schedule some time to meet with you at your office. In just 30 minutes, we can review your Fiber Internet Access and explore other solutions that have helped other institutions promote greater synergy in their workflow.

SCHEDULE A TECHNOLOGY REVIEW

Contact me today to learn more about maximizing your Fiber Internet Access and new solutions that can help boost your institution's productivity.

Your Dedicated Account Manager,

<Rep Name>

<123.456.7890>

<First.Longlastname@Charter.com>

Enterprise.Spectrum.com/YourFIA

Smart & Final
extra!

Warehouse & Market. Friend & Neighbor.



145th ANNIVERSARY SWEEPSTAKES



Spend \$50 or More and Receive
a Code to Enter for a Chance to

WIN A SMART CAR!*

Plus, One Winner of a \$145 SmartCash Card® in every store.

*NO PURCHASE NECESSARY TO ENTER OR WIN. Void where prohibited. Open only to legal residents of Arizona, California and Nevada, 18 years of age and older at time of entry. Entries must be received by 11:59PM (PT) on 12/06/16. Visit www.smartandfinal.com/145thanniversary and view Official Rules for further details, including free alternate method of entry. Sponsor: Smart & Final Stores LLC. This sweepstakes is in no way sponsored by, endorsed, administered by, or associated with Smart Car.

HOLIDAY BAKING SALE!
BUY 6 & SAVE \$3

See Back For Details

Foster Farms
Chicken Half Breasts

bone in with ribs attached, family pack
Limit 4 packages

99¢
PER LB.



FRESH!



FRESH!



Farmer John
Pork Shoulder
Butt Roast

bone-in, sold in the bag

99¢
PER LB.



Juicy Tangerines

\$2.99
EACH



3 lb. bag

Fresh Hass
Avocados

69¢
EACH



First Street
Shredded
Cheese 2 lb.
selected varieties

\$5.99



General Mills
Lucky Charms,
Cinnamon Toast
Crunch, Golden
Grahams, Trix
or Cocoa Puffs
10.7-12.2 oz.

\$1.69

Must buy in multiples of 4 for sale price.
\$2.69 when you buy 1. Limit 8 packages total.



First Street
Cooking Oil
48 oz.
selected varieties
Limit 4

\$1.79



Kool-Aid
Jammers
10/6 oz.
selected varieties

\$1.49

Must buy in multiples of 4
for sale price. Limit 16 packages total.



Corona,
Dos Equis,
Shock Top
12/12 oz. or
Stella Artois Beer
12/11.2 oz. bottles
selected varieties

\$10.99 +CRV

Must buy 2 for sale price.
Limit 2 packages total.



Sale Price **\$16.49**
Savings **-\$2.00**

\$14.49 Club Size

Final price with 4 participating item purchase.

P&G
PARTICIPATING
ITEM

See back page
for more
participating items.



Charmin Ultra
Soft or Strong
Bath Tissue
30 double rolls

BUSINESS & CLUB SIZE

MORE CLUB SIZES THAN CLUB STORES

Club Size

\$2.39
PER LB.



Cattleman's
Finest
Boneless
Beef Brisket
sold in the bag,
untrimmed

Club Size

\$11.69

Must buy in multiples
of 2 for sale price.

Frito-Lay Variety
or Vending
Pack Snacks
30-50 ct.
selected varieties



Club Size

\$7.99

Mahatma
Long Grain
Rice 20 lb.
or Juanita's
Nacho Cheese
Sauce 106 oz.



Club Size

\$29.99

Simply Value
Methanol Chafing
Fuel 12 ct. \$8.99

First Street
Stainless
Steel Chafer
each



HOLIDAY BAKING SALE!

BUY 6 & SAVE \$3

when you buy any participating items in multiples of 6. Mix or Match. November 30 - December 6, 2016

The \$3 will be deducted from your receipt. Offer only good on participating items purchased in multiples of 6 in a single transaction. Mix or Match. Limit two \$3 savings per transaction. See store for complete list of participating items.



C&H Pure Cane Sugar 4 lb.
or First Street Shredded or Snowflake Coconut 14 oz.

Sale Price **\$1⁹⁹**

Savings **-50¢**

\$1⁴⁹

Final price with 6 participating item purchase.



Betty Crocker Cake Mix
15.25-16.25 oz.
or Brownie Favorites Mix 18.3-20.5 oz.
selected varieties

Sale Price **\$1²⁹**

Savings **-50¢**

79¢

Final price with 6 participating item purchase.



Carnation Evaporated Milk 12 oz.
selected varieties

Sale Price **\$1²⁹**

Savings **-50¢**

79¢

Final price with 6 participating item purchase.



Nestle Morsels 10-12 oz. or **Ghirardelli Premium Baking Chips 10 oz.**
selected varieties

Sale Price **\$2⁴⁹**

Savings **-50¢**

\$1⁹⁹

Final price with 6 participating item purchase.



Jet-Puffed Marshmallows 16 oz., Baker's Baking Bars 4 oz. or **First Street Brown or Powdered Sugar 32 oz.**
selected varieties

Sale Price **\$1⁹⁹**

Savings **-50¢**

\$1⁴⁹

Final price with 6 participating item purchase.



First Street All Purpose Flour 10 lb. or **Crisco Shortening Sticks 20 oz.**

Sale Price **\$3⁹⁹**

Savings **-50¢**

\$3⁴⁹

Final price with 6 participating item purchase.



First Street Natural Walnut Halves & Pieces 1 lb.

Sale Price **\$5⁴⁹**

Savings **-50¢**

\$4⁹⁹

Final price with 6 participating item purchase.

PRETRIMMED!

Beef Loin Tri-Tip Roast or Steaks

\$4⁹⁹ PER LB.

FRESH!

Farmer John Pork Tenderloin

\$2⁹⁹ PER LB.

BONELESS!

Fresh Center Cut Pork Loin Chops family pack

\$3⁹⁹ PER LB.

First Street Marinated Chicken Breast pollo asado, lemon pepper or garlic

\$4⁴⁹ PER LB.

Swai Fillets previously frozen, farm-raised

\$2⁹⁹ PER LB.

First Street Shrimp Raw 41/50 ct. Tail On or Cooked Bay 250/350 ct.

\$5⁹⁹ PER LB. Sold in a 2 lb. bag for \$11.98

PRODUCE

Tropical Pineapples

\$1⁹⁹ EACH

Crisp Red Delicious Apples

69¢ PER LB.

Fresh Broccoli Crowns

99¢ PER LB. Locally Grown

Fresh Red Rose Potatoes

2 LBS. FOR \$1

Fresh Italian Squash

79¢ PER LB.

Fresh Red Bell Peppers

\$1⁹⁹ PER LB.

Land O' Frost Premium Lunchmeat 16 oz. or **Bar S Smoked Sausage 2.5 lb.**
selected varieties

\$3⁴⁹

Coffee-mate Flavored Creamer 64 oz.
selected varieties

\$4⁴⁹

Silk Soy or Almond Milk 2/64 oz.
selected varieties

\$5⁴⁹

Dole Fruit Juice Blends 59 oz.
selected varieties

2 \$5 FOR

Sara Lee Apple or Pumpkin Pie \$3.99

First Street Ice Cream 48 oz.
selected varieties

2 \$5 FOR

DiGiorno Pizza 2 pack or **El Monterey Burritos or Chimichangas 12 ct.**
selected varieties

\$10⁴⁹ Club Size

First Street 2-2.25 lb. or Sun Harvest 24 oz. Frozen Vegetables
selected varieties

\$2⁹⁹

Gorton's Fish Sticks or Fillets 18.2-24.5 oz.
selected varieties

\$3⁹⁹

Progresso Soup 18.5-19 oz.
selected varieties

\$1⁴⁹

Ragu Pasta Sauce 15-24 oz. or **Barilla Pasta 16 oz.**
selected varieties

\$1⁴⁹

Guerrero Corn Tortillas 100 ct. \$2.99

Guerrero Caseras Flour Tortillas 8-20 ct.
selected varieties

\$2⁴⁹

Artesano Style or Nature's Harvest 20 oz. Bread
selected varieties

\$2⁴⁹

Ambiance Ground 27.8-29.8 oz. or **Single Serve Coffee 12 ct.**
selected varieties

\$5⁹⁹ Club Size

Oreo Cookies 10.1-15.35 oz. **Nilla Wafers, Honey Maid or Family Size Snack Crackers 11-16 oz.**
selected varieties

\$2⁹⁹

First Street Mayonnaise 30 oz. or **Barbecue Sauce 40 oz.**
selected varieties

2 \$4 FOR

Simply Value 8 7/8" Foam Plates 150 ct. or **1-Ply Dinner Napkins 300 ct.**

\$3⁴⁹

Coca-Cola 12/12 oz. cans or **8/12 oz. bottles**
selected varieties

3 \$12 FOR +CRV Must buy in multiples of 3 for sale price. Limit 6 packages total.

First Street Purified Drinking Water 24/.5 lt.

2 \$5 FOR +CRV

Red Bull Energy 24/8.4 oz.
selected varieties

\$35⁹⁹ Club Size +CRV

First Street Drawstring Tall Kitchen Bags 200 ct.

\$13⁹⁹

Pepsi or 7UP 24/12 oz. cans
selected varieties

\$6⁹⁹ +CRV

Budweiser, Coors, Tecate or Miller Beer 20/12 oz. bottles
selected varieties

\$13⁹⁹ +CRV

J&B Scotch Whisky, Jim Beam Bourbon, El Jimador Reposado Tequila 1.75 lt. or Grey Goose Vodka 750 ml.

\$24⁹⁹

Mumm Napa Sparkling, Meomi Pinot Noir, Frei Brothers Alexander Valley Cabernet Sauvignon or Raymond Napa Chardonnay 750 ml. Wine
selected varieties

\$15⁹⁹

SAVE \$8 INSTANTLY

When you purchase participating Procter & Gamble products in multiples of 4*

*The \$8 savings will be deducted from the receipt. Offer only good on participating Procter & Gamble products. Mix or Match. Participating items must be purchased in multiples of 4 in a single transaction November 30 - December 6, 2016. No rain checks. See store for complete list of participating products.



Tide Liquid Laundry Detergent 138-150 oz., Tide Pods or Gain Flings 72 ct.

Sale Price **\$17⁹⁹**

Savings **-2⁰⁰**

\$15⁹⁹ Club Size

Final price with 4 participating item purchase.



Downy Fabric Enhancer 83-103 oz., Bounce Sheets 240 ct. or **Dawn Dish Detergent 75 oz.**
selected varieties

Sale Price **\$8⁴⁹**

Savings **-2⁰⁰**

\$6⁴⁹

Final price with 4 participating item purchase.



Dawn Dish Detergent 90 oz.

Sale Price **\$9⁴⁹**

Savings **-2⁰⁰**

\$7⁴⁹ Club Size

Final price with 4 participating item purchase.



Bounty Paper Towels 8 huge rolls

Sale Price **\$18⁹⁹**

Savings **-2⁰⁰**

\$16⁹⁹ Club Size

Final price with 4 participating item purchase.



Vicks DayQuil Cold Flu 24 ct., Nyquil Nighttime Cold 12 oz., Puffs Basic Cube 8-10/56-64 ct. or **Good News Disposable Razor 12 ct.**

Sale Price **\$7⁹⁹**

Savings **-2⁰⁰**

\$5⁹⁹

Final price with 4 participating item purchase.

Visit us at smartandfinal.com for store locations, recipes, specials and more.
Call 1-866-411-SMART for the location nearest you.

Follow us on Twitter, Facebook and Pinterest

We accept:     **EBT** **MANUFACTURER COUPONS**

A Smart Value® — Club Size Save up to 60% per unit versus comparable products in different-sized packages.

Prices effective November 30 - December 6, 2016 at

Smart & Final extra!